



BETA THETA PI

— MEN OF PRINCIPLE —



Jeffrey N. Newton

Miami '77

Vice President,
Board of Trustees

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Jeffrey N. Newton was elected as a Vice President on the Board of Trustees of Beta Theta Pi Fraternity in August 2009. He is serving a three-year term on the ten-member board, which guides the activities of more than 7,000 undergraduate members on 122 campuses in the U.S. and Canada, as well as some 123,000 alumni members of the 171-year-old Fraternity.

Newton is a 1977 graduate of Miami University with a degree in finance and marketing. After graduating from Miami University, he started his very successful business career with the IBM Corporation in sales. Most recently, he was the Chief Customer Officer for CBT Systems/SmartForce where he was responsible for worldwide sales and support.

Newton served as a chapter advisor for Beta Theta Pi at San Jose State University, as well as a board member of the Beta Theta Pi Foundation. He has also facilitated at the *John and Nellie Wooden Institute for Men of Principle*.

Newton and his wife, Carolyn, a Delta Gamma from Miami University, live in Pleasanton, Calif. They have two daughters, Megan and Amy.