



THE HUGH E. STEPHENSON, JR.

**LEADERSHIP
SUMMIT**

ADVISOR MANAGEMENT



OBJECTIVES FOR THIS SESSION:

- 1. Review common, yet effective tactics that should be utilized to effectively manage advisory teams.***
- 2. Help all District Chiefs and Assistant District Chiefs adopt a trainer's mindset when approaching their volunteer role.***





ASSUMPTIONS


NEVER ASSUME WHAT YOU'RE TRYING TO PROVE,
UNLESS YOU'RE TRYING TO PROVE YOU'RE A BONEHEAD.

**Direction.
Information.
Strategy.**





Time is limited.

A close-up photograph showing a group of people's hands stacked on top of each other in a pyramid shape. The hands are of various skin tones, representing diversity. The background is a blurred outdoor setting with a blue sky. The text "Empower your advisors and enable the process." is overlaid in white on the right side of the image.

**Empower your
advisors and
enable the
process.**

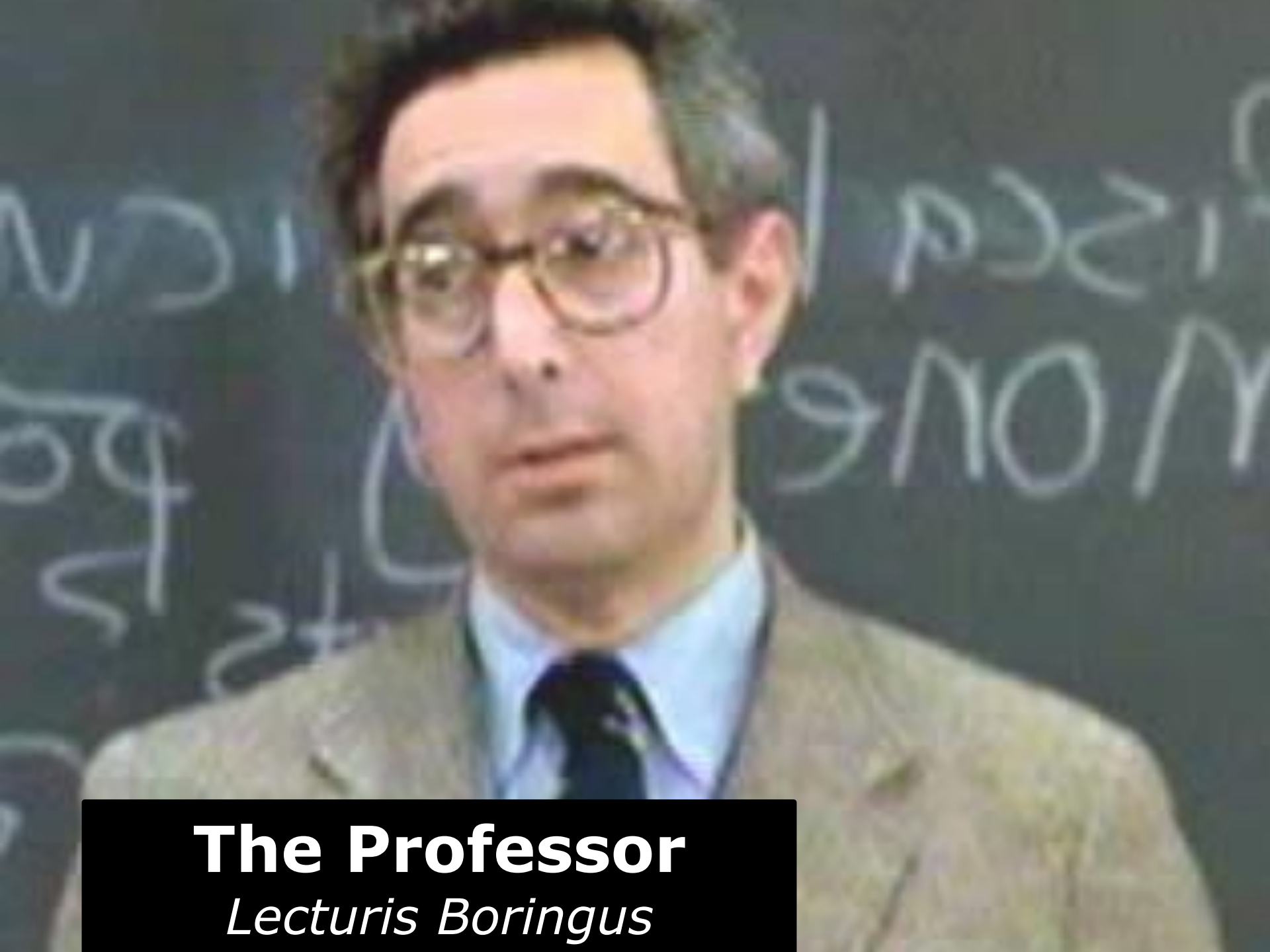
Rules to manage by:

1. Invest your energy in the process.

2. Different techniques for different situations.

3. Sometimes creating the right environment is all you have to do.





The Professor
Lecturis Boringus



Email Junkie

Informationis Overloadus

The Delegator

Empoweris Othereis

District Chief and / or Assistant District Chief

Recruits, appoints and develops members of the advisory team
Supports the implementation of Fraternity standards and policies
Primary regional ambassador of the General Fraternity

Refer to the District Chief Handbook and the Assistant District Chief Orientation for a complete explanation of these roles

Chapter Counselor

Provides leadership counsel to the chapter president
Facilitates the design and implementation of chapter-wide priorities
Organizes and ensures effective communication among members of the advisory team

Refer to the Chapter Counselor Orientation for a complete explanation of this role

Financial Advisor

Works with the chapter treasurer to design and implement policies and procedures that achieve financial solvency in chapter operations

Facilitates the development of a financially accountable chapter culture

Refer to the Financial Advisor Orientation for a complete explanation of this role

Recruitment Advisor

Works with the recruitment chairman to implement effective recruitment strategies and procedures

Facilitates the development of an aggressive and continual recruitment culture

Refer to the Recruitment Advisor Orientation for a complete explanation of this role

Pledge Education Adv

Works with the pledge educator to develop his ability to design and deliver an effective membership orientation process

Facilitates the development of a chapter culture that supports pledging as a positive and developmental assimilation period

Refer to the Pledge Education Advisor Orientation for a complete explanation of this role

Risk Management Adv

Works with the risk manager to design and implement effective risk management strategies

Facilitates the development of a chapter culture that demonstrates responsible governance over the actions of its membership

Refer to the Risk Management Advisor Orientation for a complete explanation of this role

The Facilitator

Groupis Discussionus





The Coach
Observeris and Correctus



Delegation

Coaching

Facilitating